

# Brehm Vineyards™

FINE WINE FROM FINE GRAPES

## 2018 Harvest Pre-Order Pricing

Please note that these are discounted prices available for fresh grapes and pre-order of frozen drums and pails. We expect prices to increase following harvest and encourage you to order in advance. Frozen grapes/juice must be picked up or shipped by December 21, 2018. Refer to pages 3 - 4 for additional information.

<b>Red Varieties</b>		Fresh Price Per Pound			Sold Frozen		
<b>Region / Varietal</b>	<b>Grape Code</b>	<b>100-399</b>	<b>400-799</b>	<b>800+</b>	<b>Pail</b>	<b>Drum</b>	<b>FOB</b>
<b>CABERNET FRANC</b>							
<b>Plum Ridge Vineyard</b> Fountaingrove AVA, Sonoma	18PRCF	\$2.25	\$2.15	\$2.04	\$185	\$1,350	CA
<b>Moody Vineyard</b> Columbia Valley AVA, Oregon	18MCF	\$1.36	\$1.29	\$1.23	\$149	\$998	NW
<b>CABERNET SAUVIGNON</b>							
<b>Charlie Smith Vineyard</b> Moon Mountain AVA, Sonoma	18CSCS	\$3.89	\$3.80	\$3.61	\$275	\$2,100	CA
<b>Caldwell Vineyard</b> Coombsville AVA, Napa	18CWCS	\$4.85	\$4.75	\$4.65	\$330	\$2,450	CA
<b>Moody Vineyard</b> Columbia Valley AVA	18MCS	\$1.36	\$1.29	\$1.23	\$149	\$998	NW
<b>Plum Ridge Vineyard</b> Fountaingrove AVA, Sonoma	18PRCS	\$2.15	\$2.05	\$1.94	\$185	\$1,300	CA
<b>Klipsun Vineyard</b> Red Mountain AVA, Washington	18RMCS	\$2.75	\$2.65	\$2.58	\$225	\$1,600	NW
<b>MALBEC</b>							
<b>White Salmon Vineyard</b> Columbia Gorge AVA, Washington	18WSMB	\$1.50	\$1.43	\$1.36	\$149	\$988	NW
<b>MERLOT</b>							
<b>Pigatus Vineyard</b> Bennett Valley and Sonoma Mountain AVA, Sonoma	18BVM	\$1.67	\$1.60	\$1.52	\$159	\$1,100	CA
<b>PETITE SIRAH</b>							
<b>Plum Ridge Vineyard</b> Fountaingrove AVA, Sonoma	18PRPS	\$2.08	\$1.98	\$1.88	\$179	\$1,275	CA
<b>GRENACHE</b>							
<b>Garnier Vineyards</b> Columbia Gorge AVA, Oregon	18CGMG	\$1.37	\$1.33	\$1.24	\$151	\$996	NW

# Brehm Vineyards™

FINE WINE FROM FINE GRAPES

<b>Red Varieties</b>		Fresh Price Per Pound			Sold Frozen		
<u>Region / Varietal</u>	<u>Grape Code</u>	<u>100-399</u>	<u>400-799</u>	<u>800+</u>	<u>Pail</u>	<u>Drum</u>	<u>FOB</u>
<b>SYRAH</b>							
<b>Garnier Vineyards</b> Columbia Gorge AVA, Oregon	18CGMS	\$1.44	\$1.37	\$1.30	\$158	\$1,010	NW
<b>Plum Ridge Vineyard</b> Fountaingrove AVA, Sonoma	18PRS	\$1.99	\$1.89	\$1.80	\$179	\$1,200	CA
<b>White Salmon Vineyard</b> Columbia Gorge AVA, Washington	18WSVS	\$1.50	\$1.43	\$1.36	\$149	\$988	NW
<b>PRIMITIVO</b>							
<b>Santo Giordano Vineyard</b> Carneros AVA, Sonoma	18CP	\$1.67	\$1.58	\$1.49	\$159	\$1,125	CA
<b>SANGIOVESE</b>							
<b>Santo Giordano Vineyard</b> Carneros AVA, Sonoma	18CSG	\$1.56	\$1.49	\$1.41	\$159	\$999	CA
<b>TEMPRANILLO</b>							
<b>Delfino Vineyard</b> Umpqua Valley AVA, Oregon	18UVT	\$1.65	\$1.59	\$1.49	\$159	\$1,096	NW
<b>ZINFANDEL</b>							
<b>Dos Limones Vineyard</b> Sonoma Mountain AVA, Sonoma	18SMZ	\$2.44	\$2.34	\$2.24	\$216	-	CA
<b>Plum Ridge Vineyard</b> Fountaingrove AVA, Sonoma	18PRZ	\$2.12	\$2.02	\$1.92	\$179	\$1,275	CA
<b>PINOT NOIR</b> Peter's 49th Harvest Treat - sale pricing on WSV Pinot Noir valid through Sep. 20th							
<b>White Salmon Vineyard</b> Columbia Gorge AVA, Washington	18WSPN On Sale	\$1.73 \$1.39	\$1.65 \$1.32	\$1.57 \$1.25	\$159 \$129	\$1,150 \$988	NW NW
<b>Las Brisas Vineyard</b> Carneros AVA, Sonoma	18CPN	\$2.25	\$2.14	\$2.04	\$199	\$1,325	CA
<b>White Varieties</b>		Fresh Price Per Pound or Gallon			Sold Frozen		
<u>Region / Varietal</u>	<u>Grape Code</u>	<u>5 -29 gal. 100-399 lb.</u>	<u>30 - 79 gal. 400-799 lb.</u>	<u>80+ gal. 800+ lb.</u>	<u>Pail</u>	<u>Drum</u>	<u>FOB</u>
<b>CHARDONNAY</b>							
<b>White Salmon Vineyard</b> Columbia Gorge AVA, Washington	18WSCH	\$23.11 \$1.67	\$22.01 \$1.60	\$20.91 \$1.52	\$195	\$1,375	NW
<b>Tolay Springs</b> Carneros AVA, Sonoma	18CCH	\$22.75	\$21.67	\$20.58	\$219	\$1,425	CA
					* sold as juice only		

# Brehm Vineyards™

FINE WINE FROM FINE GRAPES

<b>White Varieties</b>		Fresh Price Per Pound or Gallon			Sold Frozen		
<b>Region / Varietal</b>	<b>Grape Code</b>	<b>5 -29 gal. 100-399 lb.</b>	<b>30 - 79 gal. 400-799 lb.</b>	<b>80+ gal. 800+ lb.</b>	<b>Pail</b>	<b>Drum</b>	<b>FOB</b>
<b>GEWÜRZTRAMINER</b>							
<b>Jewett Creek Vineyard</b>	18CGGW	\$14.94	\$14.23	\$13.52	\$179	\$1,195	NW
Columbia Gorge AVA, Washington		\$1.08	\$1.03	\$0.98			
<b>GRÜNER VELTLINER</b>							
<b>Soluna Vineyard</b>	18CGGV	\$18.33	\$17.46	\$16.58	\$179	\$1,200	NW
Columbia Gorge AVA, Washington		\$1.36	\$1.29	\$1.23			
<b>PINOT GRIS</b>							
<b>Wy'East Vineyard</b>	18CGPG	\$15.14	\$14.42	\$13.70	\$169	\$1,150	NW
Columbia Gorge AVA, Oregon		\$1.10	\$1.05	\$0.99			
<b>PINOT GRIS RAMATO</b>							
<b>Wy'East Vineyard</b>	18CGPGR	\$16.64	\$15.92	\$15.20	\$177	-	NW
Columbia Gorge AVA, Oregon							* sold as juice only
<b>RIESLING</b>							
<b>To be announced</b>	18CGR	\$15.94	\$15.18	\$14.42	\$189	\$1,225	NW
Columbia Gorge AVA		\$1.73	\$1.65	\$1.57			
<b>SAUVIGNON BLANC</b>							
<b>White Salmon Vineyard</b>	18WSSB	\$18.33	\$17.46	\$16.58	\$189	\$1,285	NW
Columbia Gorge AVA, Washington		\$1.33	\$1.27	\$1.20			
<b>Garnier Vineyard</b>	18CGSB	\$15.53	\$14.81	\$14.09	\$182	\$1,212	NW
Columbia Gorge AVA, Oregon		\$1.13	\$1.08	\$1.02			

## 2018 Terms and Conditions of Sale

**All Grape Orders are payable in full upon ordering.** Visa, Mastercard, Discover, PayPal and American Express are accepted for individual purchases. Any portion of a Credit Card Payment over \$1,000 will be subject to a 3% service fee. Payment by check must be received within 10 days of ordering and prior to release of frozen grapes for pick up. A grape order will not be considered final until payment is received.

### Fresh Grapes

Pre-order is required on all fresh grape sales. Fresh grapes are sold net, without containers and must be picked up at the processing site at harvest. The minimum order is 100 lb. or 5 gallons when sold as juice.

**Fresh Black Grapes** are sold by the pound as whole bunches with stems at harvest. Destemming is recommended and available for 10 cents per pound. Stem weight is calculated at 6%. For example, 100 pounds of fresh grapes will yield 94 pounds of destemmed grapes.

**Fresh White Grapes** are sold as chilled, pressed and settled juice at harvest. Whole white grapes in bunches are also available out of the Northwest.

- California grapes are processed in Petaluma, CA.
- Northwest grapes are processed in Underwood WA, (1 hr. east of Portland, OR).

### Frozen Grapes

# Brehm Vineyards™

FINE WINE FROM FINE GRAPES

**Frozen Black Grapes** are sold as destemmed grapes. Yields are estimates and vary depending on the vintage, varietal and winemaking style.

- Pails contain 5 gallons/18.9 liters of grapes, yielding approximately 2.5 – 3.5 gallons of finished wine.
- Drums contain 425 pounds of grapes, yielding approximately 30 gallons of finished wine.

**Frozen White Grapes** are sold as pressed and settled juice. Yields are estimates and vary depending on the vintage, varietal and winemaking style.

- Pails contain 5.25 gallons/19.9 liters of juice and yield approximately 4.5 – 5 gallons of finished wine.
- Drums contain 46 gallons/174 liters of juice and yield approximately 42 – 45 gallons of finished wine.
- IBC Totes contains 240 gallons/908 liters of juice and yield approximately 228 gallons of finished wine.

## Getting Your Frozen Grapes

**Frozen grapes** are sold FOB at the freezer location indicated on the pricing sheet.

- California frozen grapes are stored Richmond, CA.
- Northwest frozen grapes are stored in Portland, OR.

**Grapes can be picked up one week after they are harvested.** A \$6 freezer fee is assessed per variety. There are no additional fees if you pick up at the freezer or coordinate your own shipping with a commercial carrier.

**If you would like to pick up pails or drums at a different location we can transfer them in a bulk shipment following harvest.** The transfer will take place after all of the grapes have been harvested in Oregon, Washington and California.

- Transfer from NW or CA to Chicago, IL - \$15 per pail, \$100 per drum.
- Transfer from NW to Richmond, CA - \$10 per pail, \$70 per drum.
- Transfer from CA to Portland, OR – Please inquire at ordering.

**FedEx** – Frozen pails can be sent via FedEx from our CA and IL locations. FedEx will also be available out of OR in the near future. Additionally, we can coordinate LTL shipments for drums and pails. Please see our website or inquire for more details and pricing.

## Frozen Storage

2018 Harvest frozen grape orders include freezer storage until December 21, 2018. If items are kept in storage past this date, an appropriate freezer storage fee will be assessed. At the discretion of Brehm Vineyards, those grapes may be removed from Brehm Vineyards control or put back into Brehm Vineyards' inventory. If the grapes are put back into Brehm Vineyards' inventory, the purchaser will receive a sum equal to 50% of the initial grape price, minus any amounts due.